

Application form: list of question



Preliminary indications:

The application must be completed in a single access.

- Instances are evaluated and not necessarily verified. The proposer self-certifies the truth of the information sent and assumes responsibility if it emerges at a later time that this information is incorrect/untrue.
- Before completing the form, make sure you have the following attachments ready:
 - O Business plan
 - O Full Curriculum of Founding Members
- Questions marked with an asterisk (*) are mandatory.
- Privacy: you must accept the conditions to be able to have the evaluation of your request.

List of questions:

- Section 1 Bring us your project!
- 1) Briefly describe what your business project is and why you think it is innovative! Please, be very brief: at the end of the questionnaire, you will have the possibility to upload any document you think is necessary to make us understand your project.
- 2) If you have already established the company, please provide the following information: name, registered office, and place of business. If you haven't turned it in yet, move on to the next question!
- 3) Patents and intellectual property: have you already developed and registered your intellectual property?
- 3a) If you answered the previous question in the affirmative, please attach the documents here.
- 3b) Do you plan to develop and register intellectual property in the future? Why? *
- 4) Will the enterprise carry out an economic activity involving specific regulations, or which provides for limitations or the granting of authorization, authorizations provided for by special laws or subscriptions to registers and registers? If so, attach a short report explaining how the company has become (or will become) compliant with the specific provisions of the law.

Pay special attention to this question and, in case, advise you to consult your trusted professional.

5) What is the main area in which your project will develop?

We are aware that innovative start-ups sometimes develop projects across multiple sectors. Therefore, if your project is not related to a specific area, you can also illustrate the reference market. What matters is



that you help us to understand if you have already analyzed the target of your project and what your market needs are

6) How is your business project different and what are the innovative aspects compared to the main competitors already operating on the market? In this question, we ask you to explain the market analysis you made

7) Upload your business plan and, if you have already prepared it, also the financial plan.

- Section 2 - Introduce your Team!

- 1) Who are the founders?
 Upload pdf with the following data for each member: personal data, email address, curriculum vitae.
- 2) What is the role of each founder in the development of the project? We ask you, in particular, to explain the skills of each member to support the implementation of the project.
- 3) What is the amount of share capital each shareholder has invested or will invest in the company?
- 4) Describe the relationship between partners (previous relationships, etc.)

What professionals will join your team in the first year of activity? If you have already thought of an employment plan in the perspective of growth of the project, articulated over several years, we ask you to attach it.

Section 3 - Why in San Marino?

- 1) What impact will your business project have on the Republic of San Marino? Explain to us what effects your innovative idea will have on San Marino ecosystem, trying to explain your vision and the positive impact that you think could derive from the development of your business project.
- 2) Do the founders intend to apply for San Marino residence for themselves and their family members?
- 3) Will the company have commercial relations with San Marino professionals/customers/suppliers in the next 3 years? If yes, what?

Section 4 - Now it's your turn!



4) In this section, you can give free rein to your imagination! The goal is to help us better understand the value proposition of your innovative project! You have the maximum freedom to choose the mode that you think best to convey the message: you can prepare a presentation on slides, a report, a video demonstration or an interview with your team that tells us, informally, your idea.

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